

2Q FY2012 (April 1, 2011 – September 30, 2011)

Financial Announcement

TOKYO ELECTRON

October 28, 2011



TOKYO ELECTRON

CORP IR/October 28, 2011

2Q FY2012 (April 1, 2011 – September 30, 2011)

Consolidated Financial Summary

2Q FY2012: July 1, 2011 - September 30, 2011
FY2012: April 1, 2011 - March 31, 2012

October 28, 2011



TOKYO ELECTRON

CORP IR/October 28, 2011

Results Highlights

For the six months ended September 30, 2011

	Net Sales	¥326.3B	- 6.8% on FY11/2H (Up 2.5% on FY11/1H)
	Operating income	¥36.8B	- 33.6% on FY11/2H
	Operating margin	11.3%	(-12.9% on FY11/1H)
	Net income	¥26.6B	- 30.7% on FY11/2H (-20.3% on FY11/1H)
	Operating cash flow	¥26.7B	- ¥15.3B on FY11/2H
	Cash and cash equivalents	¥276.6B	- ¥8.4B on FY11 end

Cash and cash equivalents: Cash and deposits + Certificate of deposit, etc (Securities in B/S).

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Profit and Loss

For the six months ended September 30, 2011

(Billions of Yen)

	FY2011		FY2012	FY2012
	1H	2H	1H	1H Forecast (8/1)
Net sales	318.4	350.3	326.3	335.0
SPE	240.2	271.1	248.3	253.0
FPD/PVE	32.8	33.8	36.6	38.0
EC/CN	45.0	45.1	41.0	44.0
Others	0.2	0.2	0.2	0.0
Operating income	42.3 (13.3 %)	55.5 (15.9 %)	36.8 (11.3 %)	35.0 (10.4 %)
Income before income taxes	45.0	54.5	39.2	36.0
Net income	33.4	38.4	26.6	23.0
EPS	186.88	214.85	148.85	128.44

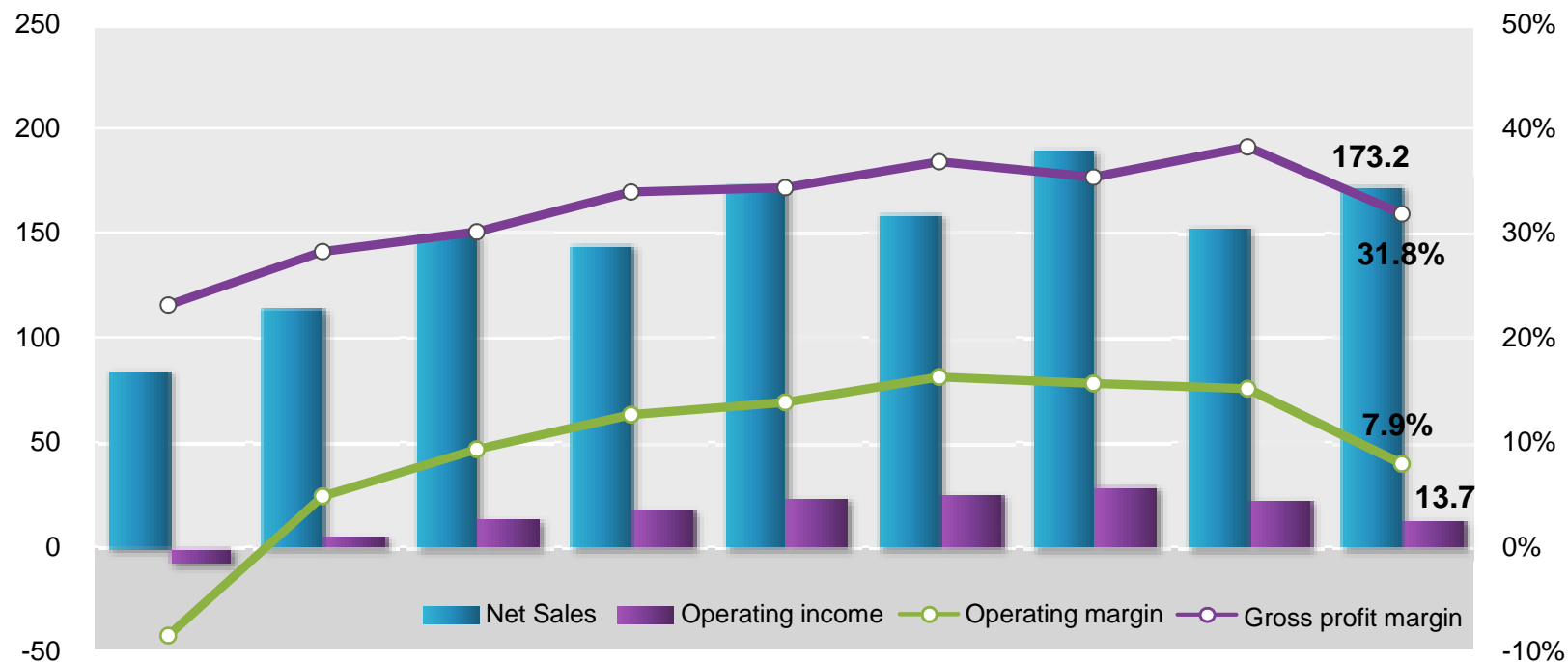
(Yen)

1. SPE : Semiconductor Production Equipment, FPD/PVE : Flat Panel Display and Photovoltaic Cell Production Equipment, EC/CN : Electric Components and Computer Networks
2. Numbers shown in (): Profit ratios
3. Profit ratios are calculated using full amounts, before rounding.



Net Sales & Operating Margin

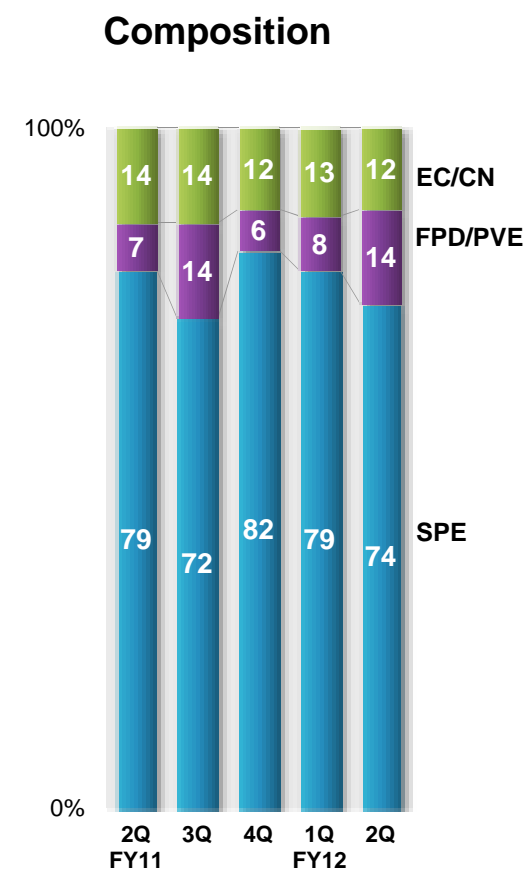
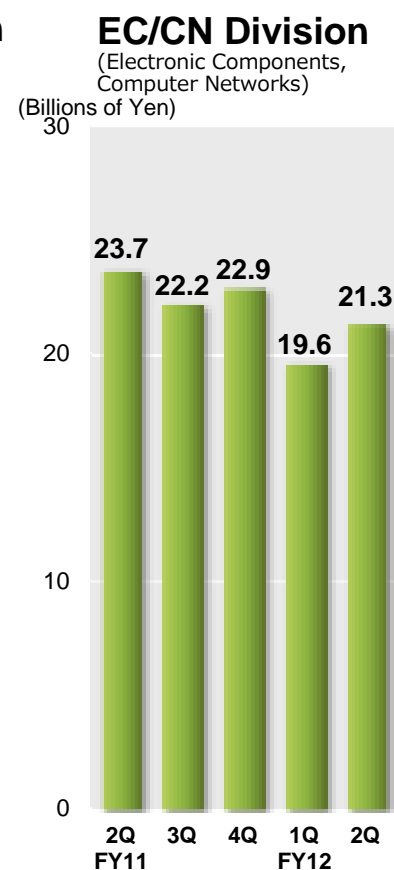
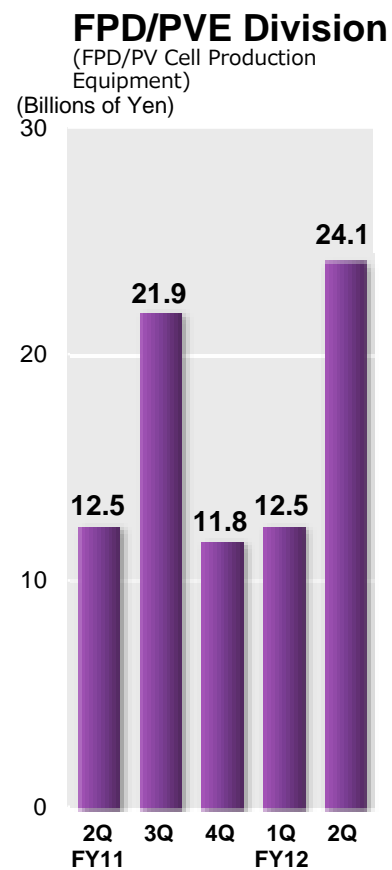
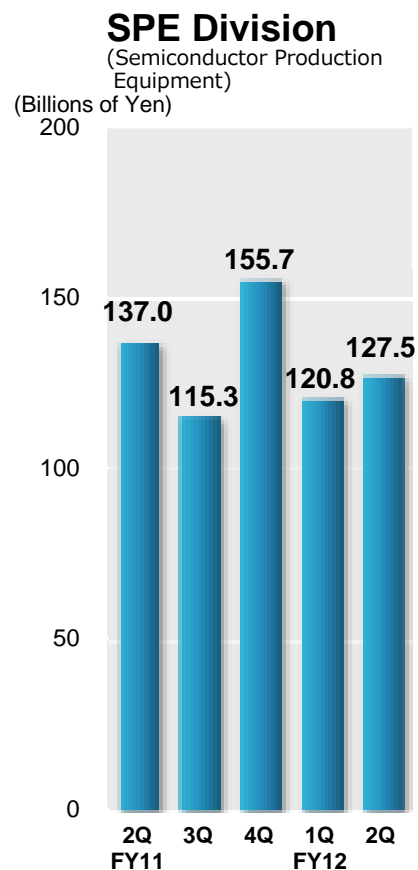
(Billions of Yen)



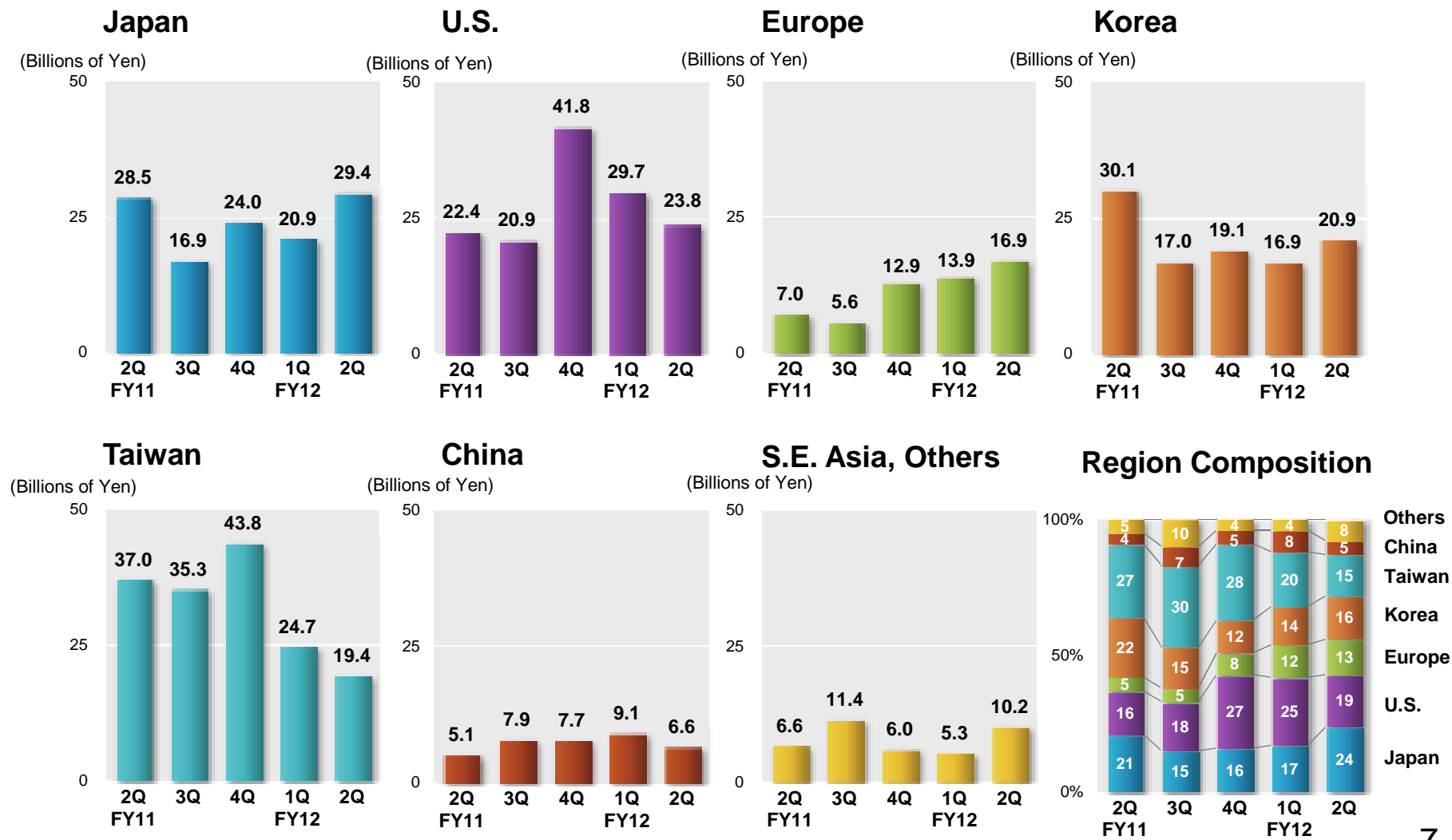
	FY10/2Q	3Q	4Q	FY11/1Q	2Q	3Q	4Q	FY12/1Q	2Q
Net Sales	84.9	114.2	150.4	144.8	173.5	159.6	190.6	153.1	173.2
Operating income	-7.2	5.5	13.9	18.3	24.0	25.8	29.7	23.0	13.7
Operating margin	-8.5%	4.8%	9.3%	12.6%	13.8%	16.2%	15.6%	15.1%	7.9%
Gross profit margin	23.1%	28.2%	30.1%	33.9%	34.3%	36.8%	35.3%	38.2%	31.8%



Net Sales by Division



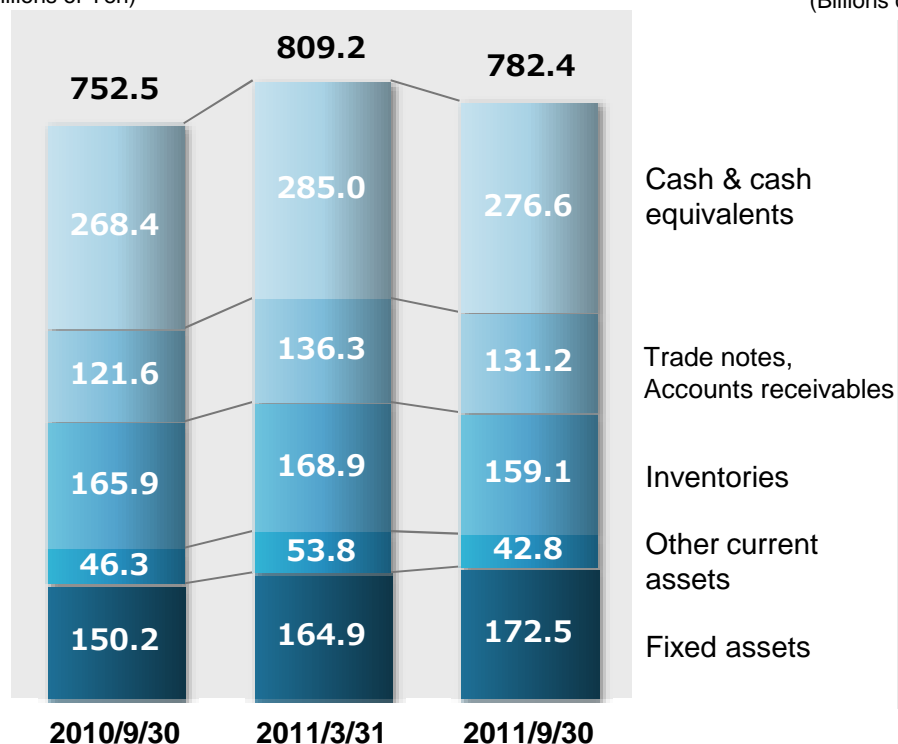
SPE Sales by Region



Balance Sheet (Summary)

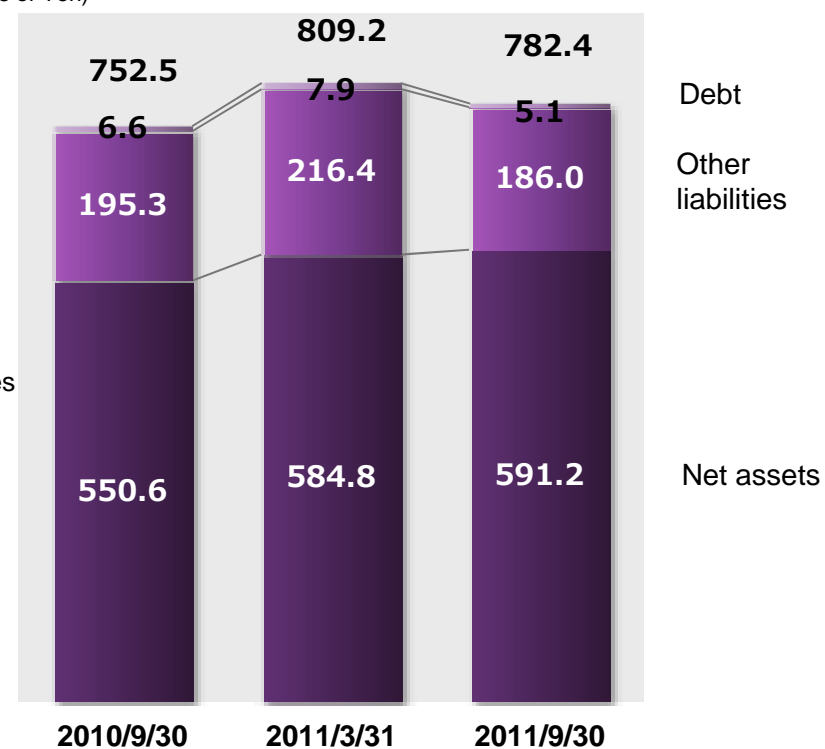
Assets

(Billions of Yen)



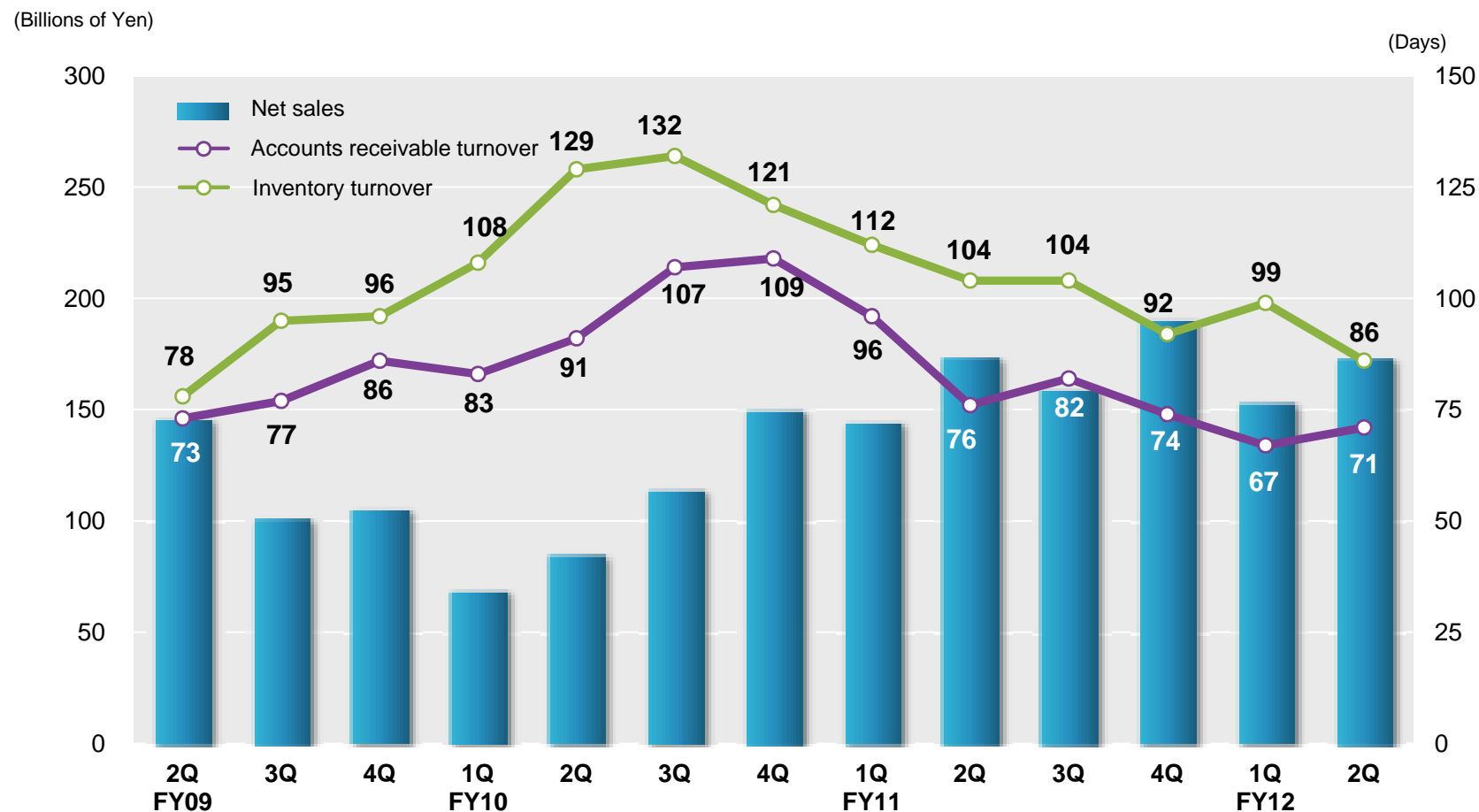
Liabilities & Net Assets

(Billions of Yen)



Cash and cash equivalents: Cash and deposits + Certificate of deposit, etc (Securities in B/S).

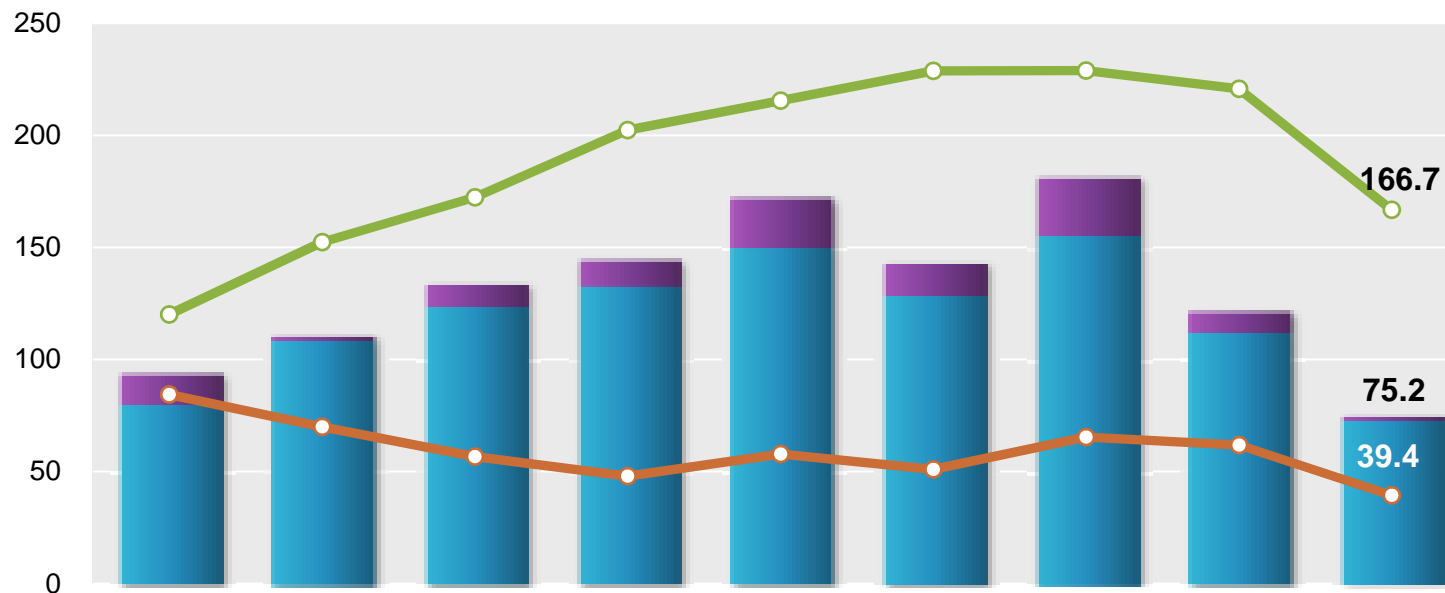
Inventory Turnover and AR Turnover



*Turnover days=Inventory or AR at the end of each quarter/ last 12 months sales × 365

Orders, Order Backlog

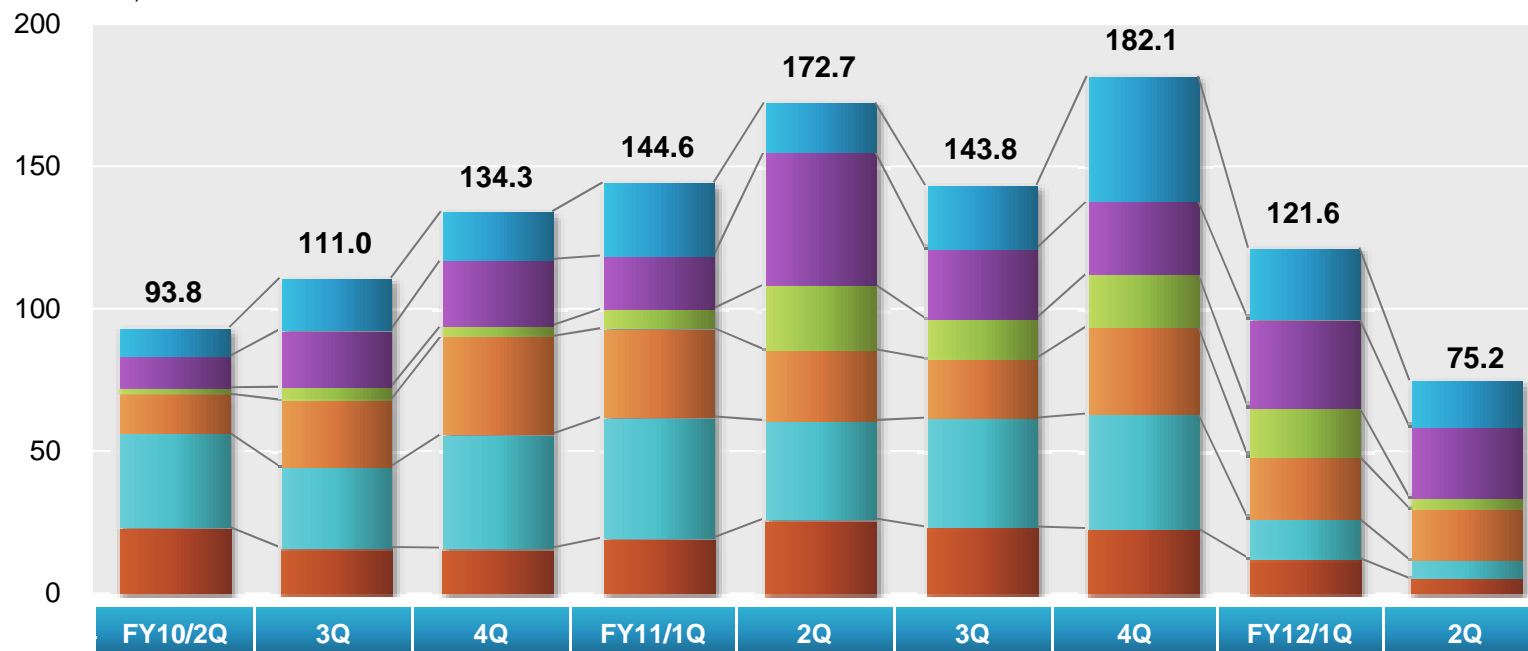
(Billions of Yen)



	FY10/2Q	3Q	4Q	FY11/1Q	2Q	3Q	4Q	FY12/1Q	2Q
■ SPE Orders	79.6	108.8	123.6	133.2	150.2	128.6	155.8	112.6	73.5
■ FPD/PVE Orders	14.2	2.2	10.6	11.4	22.4	15.2	26.3	8.9	1.7
○ SPE Order backlog	120.0	152.3	172.3	202.3	215.5	228.8	228.9	220.7	166.7
○ FPD/PVE Order backlog	84.4	70.0	56.7	47.9	57.8	51.0	65.4	61.8	39.4

Orders by Region: SPE, FPD/PVE

(Billions of Yen)



	FY10/2Q	3Q	4Q	FY11/1Q	2Q	3Q	4Q	FY12/1Q	2Q
Japan	10.2	18.1	16.8	25.6	17.3	22.2	43.9	25.0	16.3
U.S.	11.0	20.2	23.3	18.6	46.6	24.5	25.4	31.1	24.8
Europe	2.2	4.5	3.8	6.9	22.8	14.1	18.6	17.2	3.9
Korea	13.7	23.4	34.3	31.1	24.9	21.0	30.7	21.9	17.9
Taiwan	33.1	28.4	40.0	42.5	34.6	38.2	40.3	13.7	6.6
China, Southeast Asia, Others	23.4	16.3	16.1	19.7	26.3	23.5	22.9	12.5	5.4



Cash Flow

For the six months ended September 30, 2011

(Billions of Yen)

	FY2011		FY2012
	1H	2H	1H
Cash flow from operating activities	41.1	42.0	26.7
Cash flow from investing activities	-15.9	-19.8	-72.4
Payment for purchase of property, plant, equipment and others	-15.9	-19.8	-16.9
Term deposits over 3 months			-55.4
Cash flow from financing activities	0.3	-5.5	-16.7
Cash and cash equivalents at end of term	148.4	165.0	101.1
Cash and deposits at end of term (certificate of deposits, etc included)	268.4	285.0	276.6

Segment Information

For the six months ended September 30, 2011

(Billions of Yen)

	Reportable Segment			Others	Eliminations	Consolidated Total
	SPE	FPD/PVE	EC/CN			
Net Sales	248.3	36.6	41.7	7.8	-8.4	326.3
Segment income (Income before income taxes)	50.2	2.9	1.2	0.9	-16.2	39.2
Segment profit margin	20.2%	8.0%	3.0%	12.6%	-	12.0%

The reportable segments by the company provide separate financial information pertaining to the various segments of the company, which is reviewed periodically by the management to evaluate corporate performance as well as make decisions about the allocation of management resources.

1. The "Others" segment includes all other businesses which are not included in the reported business segments, such as the transportation of products, etc. of the Tokyo Electron Group companies, equipment leasing and insurance, etc.
2. The eliminations of segment income amounting to 16.2 billion yen includes corporate expenses pertaining to the corporate account which are not allocated to any specific reportable segments. The corporate account expenses are mainly R&D expenses of 13.4 billion yen, pertaining to fundamental research and element research conducted by the company not related to any of the reportable segments.
3. Segment income is adjusted against income before income taxes in the consolidated statement of income.
4. Profit ratios are calculated using full amounts, before rounding.

Supplement Data



Profit and Loss

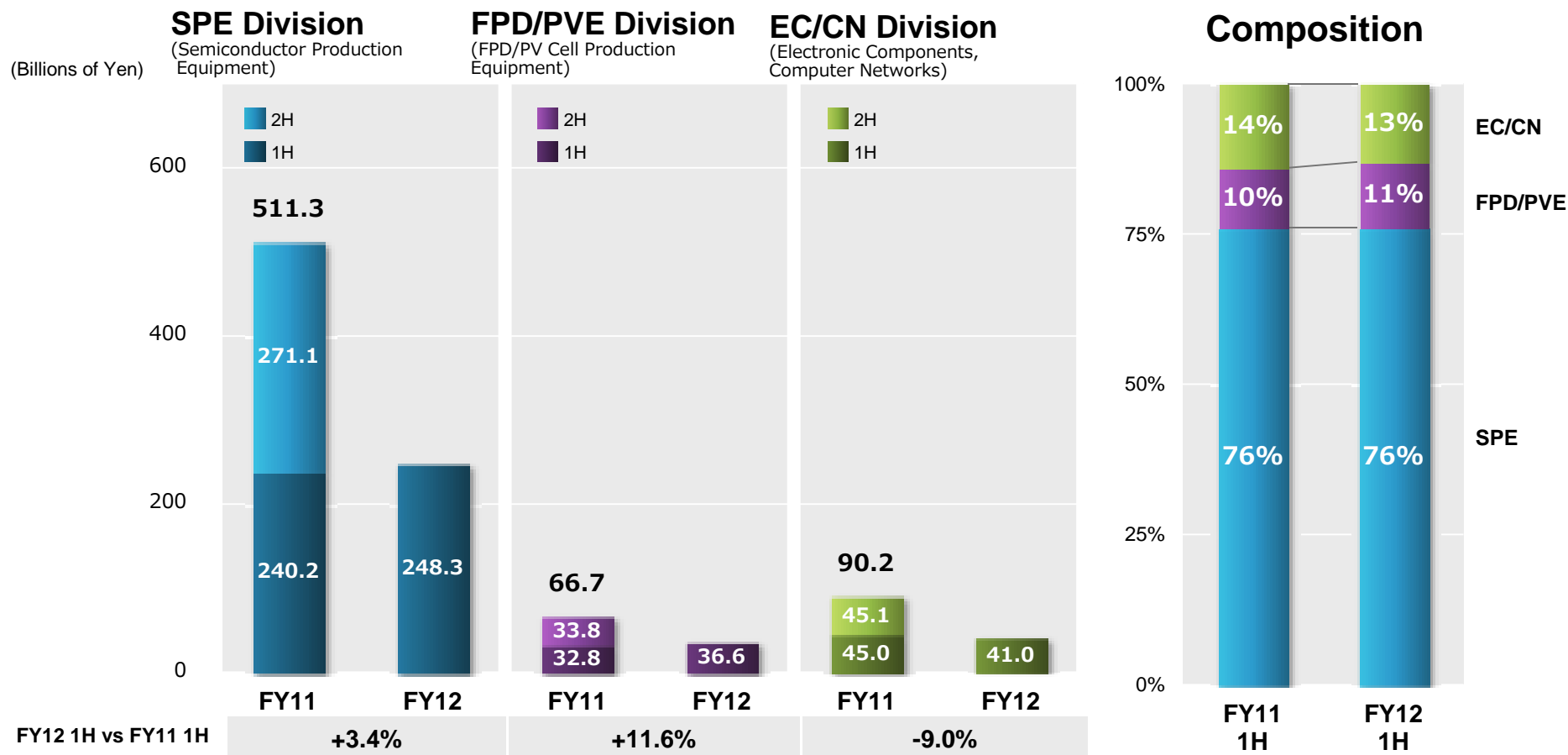
(Billions of Yen)

	FY2011				FY2012	
	1Q	2Q	3Q	4Q	1Q	2Q
Net Sales	144.8	173.5	159.6	190.6	153.1	173.2
Gross profit	49.1 (33.9%)	59.5 (34.3%)	58.7 (36.8%)	67.3 (35.3%)	58.4 (38.2%)	55.0 (31.8%)
Operating income	18.3 (12.6%)	24.0 (13.8%)	25.8 (16.2%)	29.7 (15.6%)	23.0 (15.1%)	13.7 (7.9%)
Income before income taxes	19.2	25.7	26.6	27.9	23.4	15.8
Net income	14.7	18.7	18.6	19.8	16.6	10.0
R&D expenses	14.8	19.2	16.8	19.5	18.1	22.9
Capital expenditures	3.7	12.6	12.4	10.2	5.9	16.6
Depreciation and amortization	3.7	4.0	4.6	5.2	4.7	5.7

In principle, export sales of Tokyo Electron's mainstay semiconductor and FPD/PV cell production equipment are denominated in yen. While some settlements are denominated in dollars, exchange risk is hedged as forward exchange contracts are made individually at the time of booking. Accordingly, the effect of exchange rates on profits is negligible.

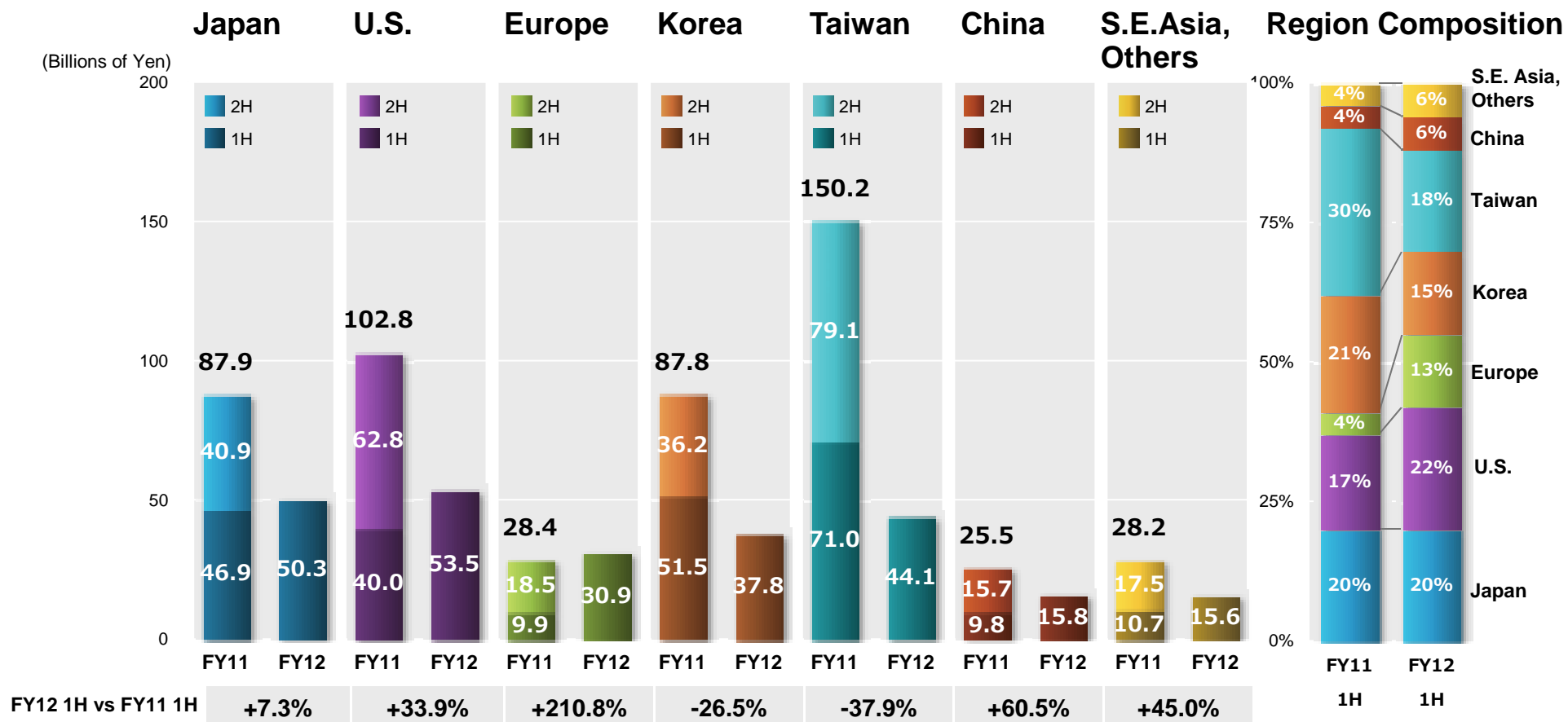
1. Numbers shown in (): profit ratios
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Net Sales by Division



In addition to the above 3 divisions, there is "Others" division.

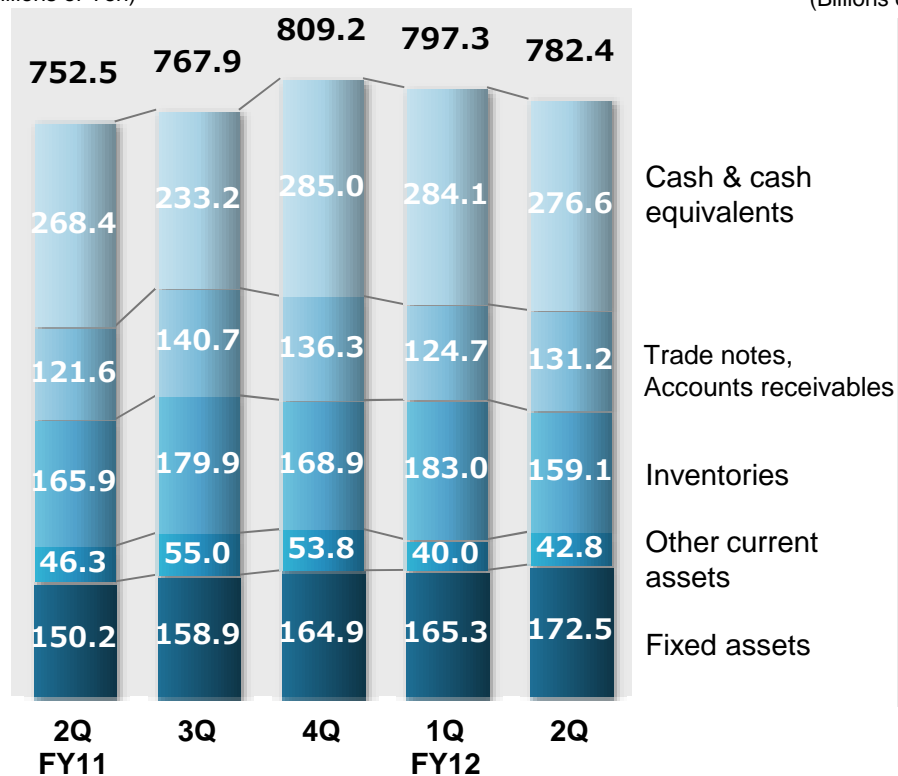
SPE Sales by Region



Balance Sheet

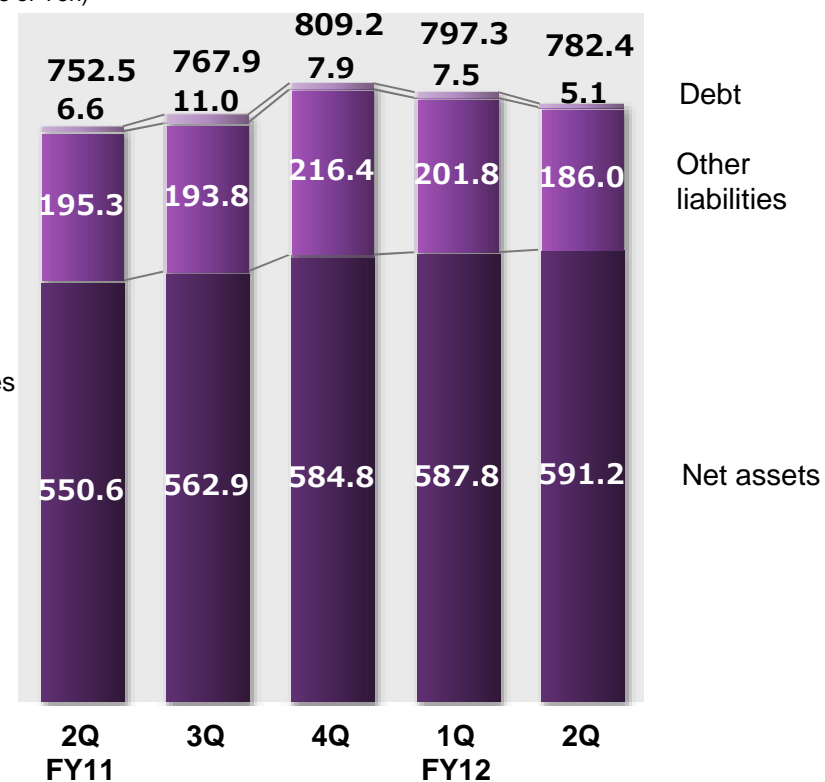
Assets

(Billions of Yen)



Liabilities & Net Assets

(Billions of Yen)



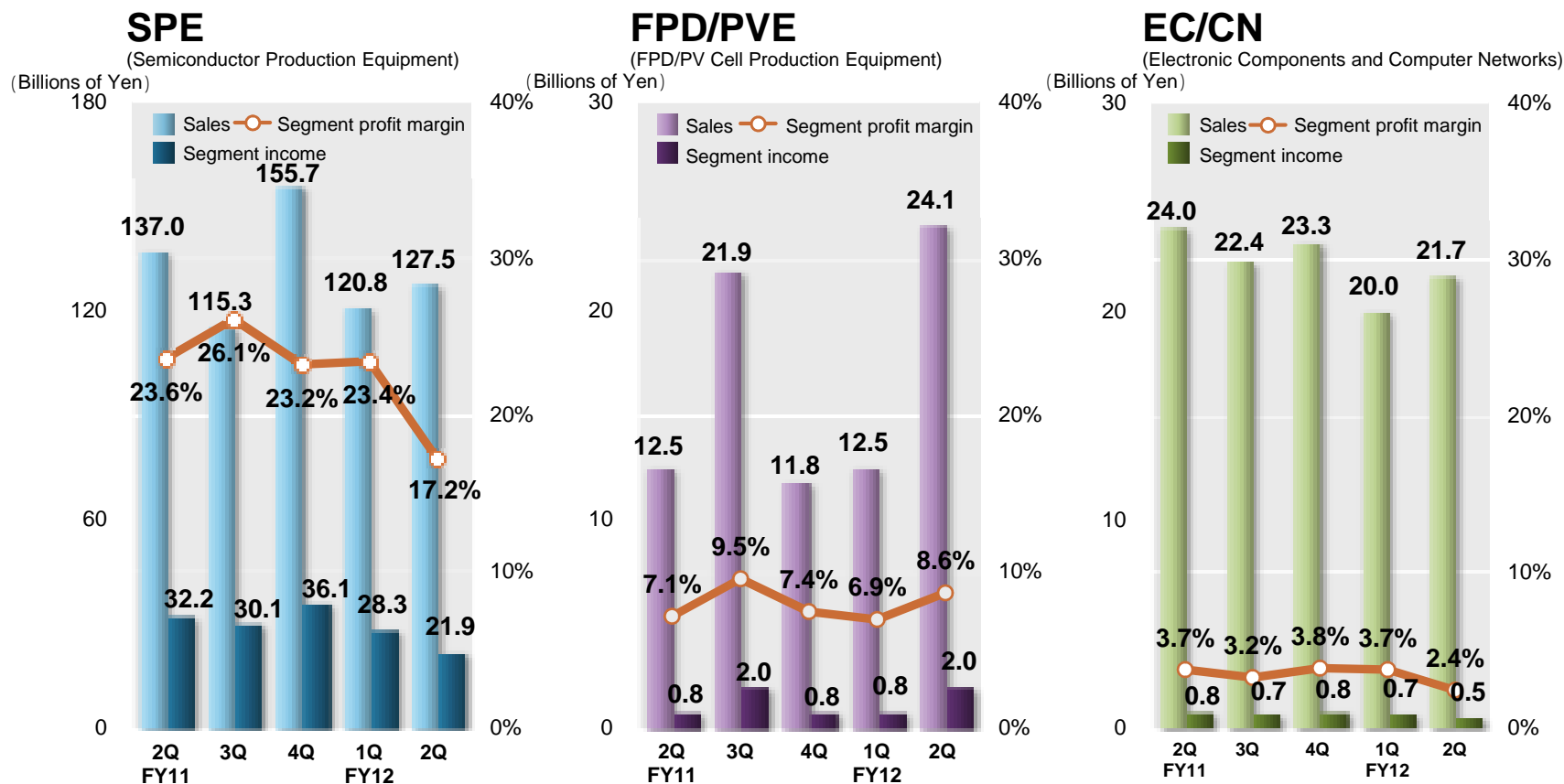
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Cash Flow

(Billions of Yen)

	FY2011			FY2012	
	2Q	3Q	4Q	1Q	2Q
Cash flow from operating activities	31.3	-21.4	63.4	18.0	8.6
Cash flow from investing activities	-11.5	-10.9	-8.9	-58.7	-13.7
Payment for purchase of property, plant, equipment and others	-11.5	-10.9	-8.9	-4.7	-12.2
Term deposits over 3 months				-54.0	-1.4
Cash flow from financing activities	4.0	-2.5	-3.0	-14.2	-2.5
Cash and cash equivalents at end of term	148.4	113.2	165.0	110.1	101.1
Cash and deposits at end of term (certificate of deposits, etc included)	268.4	233.2	285.0	284.1	276.6

Segment Information



The reportable segments by the company provide separate financial information pertaining to the various segments of the company, which is reviewed periodically by the management to evaluate corporate performance as well as make decisions about the allocation of management resources.

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